

# TRADE DELEGATION

## Nigeria

# 2026

5- 9 October 2026 | Lagos, Nigeria

**AIA**

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HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK

Date: 5 - 9 October 2026

Location: Lagos, Nigeria

Join the **Trade Delegation to Nigeria** with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players in the O&G sectors as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception.

### Programme

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in Mozambique. The final programme will be tailored to suit delegates' requirements as closely as possible.

HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK

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INTERNATIONAL  
ASSOCIATES



# Market Intelligence

Nigeria has historically been a major player in Africa's oil and gas (O&G) industry, contributing a significant portion of the region's production. However, in recent years, the country's influence has waned due to a less attractive fiscal environment that discouraged investment. This decline in investor confidence led to reduced capital inflows and a noticeable drop in production output.

Under the leadership of President Bola Tinubu, there are signs of a positive shift. The new administration is working to create a more supportive and engaging fiscal framework aimed at revitalizing the sector. Its goal is to more than double Nigeria's oil and gas production by encouraging investment through improved policies and closer collaboration with industry stakeholders.

Notable developments include Shell's approval of the \$5.5 billion Bonga North project and ExxonMobil's \$1.5 billion investment to redevelop the Usan Field—both of which are expected to play a critical role in achieving the country's ambitious targets. According to EIC DataStream, Nigeria has outlined an estimated \$56 billion in capital expenditure for its upstream and midstream sectors by 2030, signaling a renewed commitment to reclaiming its leadership position in the African O&G landscape.

**US\$56bn**

CAPEX in Upstream and  
Midstream by 2030

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INTERNATIONAL  
ASSOCIATES



HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK



## Benefits of Participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC offices worldwide.



Company profile in official delegation brochure distributed pre-event and during meetings

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INTERNATIONAL  
ASSOCIATES



HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK

# Company Meetings - **Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:

<b>TotalEnergies Nigeria</b>	<b>NNPC</b>	<b>Exxon Nigeria</b>	<b>Chappal Energies</b>	<b>Chevron Nigeria</b>	<b>Seplat Petroleum</b>
<b>Savannah Energy</b>	<b>Atlas Petroleum</b>	<b>SLB</b>	<b>Halliburton</b>	<b>Baker Hughes</b>	
<b>Guarantee Petroleum</b>	<b>Prime Exploration &amp; Production</b>	<b>Renaissance Africa Energy</b>	<b>Amni Petroleum</b>	<b>Antan Producing Limited</b>	

\*This is not an exhaustive list of companies

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

# Costs

(Excluding VAT)

## Early Bird Rate:

Ends Monday 6<sup>th</sup> July 2026

EIC Member

**£2,800**

per person

Non Member

**£3,050**

per person

## Standard Rate:

EIC Member

**£2,900**

per person

Non Member

**£3,150**

per person

## Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

## Not included:

- Flights (domestic and international)
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

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HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK

# EIC Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.

## Exclusive Benefits



Events & Networking



Energy Market Expertise



Profile Raising



Supply Chain Expertise



EIC Members benefit from exclusive discounts across all of our UK Pavilions and Trade Delegations



To book your demo, please contact us on

[membership@the-eic.com](mailto:membership@the-eic.com)

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HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK

# How to Book

To secure your space, please complete your booking form and return to: [internationaltrade@the-eic.com](mailto:internationaltrade@the-eic.com)

# Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

# Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

## Alice Hill

Project & Events Manager

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E: [Alice.Hill@the-eic.com](mailto:Alice.Hill@the-eic.com)



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ASSOCIATES



HOME

EVENT  
DETAILS

MARKET  
INTELLIGENCE

BENEFITS

COMPANY  
MEETINGS

COSTS

EIC  
MEMBERSHIP

HOW TO  
BOOK